

PROPOSED INSURED -

Date of Request:



Request for Life Insurance Interview * ALL FIELDS MANDATORY

* This program is <u>not available</u> in New York for replacement of existing insurance.						
	(First Name, Middle, Last Name)		XXX-XX (Last	A digits S.S.#)	th///////_	
RISK EVALUATION						
	If answer to question is not known, please leave blan Criteria Questions	k.			Check One Classification For Each Question	
1	1a. Do you have a history of alcohol or substance (drug) abuse?1b. Has there been any abuse in the past 10 years?	If No Check P+ and go to Check P and go to c		If Yes Go to question 1b. Check S and go to question 2	P+ P S	
2	Have you had any DUIs in the past 2a. 5 years? 2b. 3 years?	If No Check P+ and go to Check S+ and go to		If Yes Go to question 2b. Check S and go to question 3	P+ S+ S	
3	Have you had more than two motor vehicle moving violations in the past three years?	If No Check P+ and go to	question 4.	If Yes Check S+ and go to question 4	4. P+ S+	
4	 4a. Has either parent or a sibling had a history of cardiovascular disease before age 60? 4b. Has either parent died as a result of cardiovascular disease before age 60? 4c. Have both parents died as a result of cardiovascular disease before age 60? 	If No Check P+ and go to Check P and go to o Check S+ and go to	question 5.	If Yes Go to question 4b. Go to question 4c. Check S and go to question 5.	P+ P S+ S	
5		eight? Based on height and weight, select the underwriting classification P+ P S+ S If weight meets or exceeds limit for standard (S) class, check S.				
6	Have you used any nicotine-based products in the past 6a. 36 months? 6b. 24 months? 6c. 12 months?	If No Check P+ and go to Check P and go to o Check S+ and go to	question 7.	If Yes Go to question 6b. Go to question 6c. Check PT if answers from 1 to are all P/P+, otherwise, check		
7	What is the lowest (on a scale where P+ is highest) underwriting class checked in any of the answers to questions 1-6? P+ P S+ S PT S+ S S S+ S+ S S+ S+				P+ P S+ S PT ST	
	This questionnaire is designed to provide a tentative premium classificatio portion of the criteria used to determine a final premium classification. Fi classification, and actual rates will be subject to and based upon the entire process, your medical history, information developed during your interview wit Penn Call Center representative and/or any specific underwriting requirement Please refer to the policy form for full disclosure of benefits and limitation: policy provisions may vary by state. Not available in all states. Legend P + Preferred Plus P Preferred S + Standard Plus S Standard PT Preferred Tobacco ST Standard Tobacco	inal approval, underwriting th the William ts and criteria.	Height F 5'0" 144 5'1" 148 5'2" 153 5'3" 158 5'4" 163 5'5" 168 5'6" 174 5'7" 179 5'8" 185 5'9" 190 5'10" 196 5'11" 201	P S+ S Height Female Male/ Female Male/ Female Male/ Female Male/ Female 135 158 166 172 6'0" 138 163 172 178 6'1" 143 174 182 190 6'3" 145 179 188 195 6'4" 148 185 194 202 6'5" 150 191 200 208 6'6" 155 197 206 215 6'7" 165 209 219 228 6'9" 170 215 226 234 6'10" 175 221 231 241 6'11"	P+ P S+ S Male Female Male/ Female Male/ Female Male/ Female Male/ Female 207 180 228 240 249 213 184 234 245 255 219 188 241 253 263 225 193 247 259 269 230 197 253 265 276 237 201 260 272 283 243 205 267 280 291 249 209 274 287 299 256 214 288 302 314 268 222 295 309 322 276 226 303 317 330	

PROPOSED INSURED INFORMATION -	Proposed Insured						
Quoted Premium \$	Face Amount \$						
Product (Please check only one.)	OPTerm 🗌 10 🗌 15 🗌 20 🔲 30						
	Term Rider 10 15 20						
	Child Rider 🔲 5K 🔲 10K						
	Other						
Payment method	Direct Bill Electronic Funds Transfer (EFT)						
Frequency of premium payment	🔲 Annual 🔲 Semi-Annual 🔲 Quarterly 🔲 Monthly (EFT Only)						
Gender	Male Female						
Is this prospective policy to replace existing insurance?	Yes No						
If yes to replacing, the existing policy or							
contract is being replaced because:							
What is the purpose of this insurance?	Buy/Sell Keyman Family Protection Income Replacement						
	Other						
Policy Owner (if other than Proposed Insured)	Name						
	City, State Zip						
Date to Save Age	Yes No						
Waiver of Premium	Yes No						
TIAA - If your client is eligible, would you like us to							
offer temporary insurance coverage?	YesNo						
Exam Provider	APPS-Portamedic EMSI ExamOne Superior Mobile Medics						
(Available Interview Hours: Monday - Friday, 9:00 a.m. to 10:30 p.m. ET)							
Please contact me: Date	AM The William Penn Call Center will contact you within two hours						
Please contact me: Date Local time	· · · · · · · · · · · · · · · · · · ·						
Primary Telephone No	Work Secondary Telephone No Work						
Address							
Address	(Please Print)						
City	State Zip Code						
E-Mail Address							
(Please Print)							
Remarks:							
AGENT INFORMATION							
I hereby authorize the Company to affix my electronic signature to all life insurance applications and related forms submitted by the undersigned. I will immediately							
notify the Company should this authorization for use of this signature or any prior signature authorization be terminated or revoked in any jurisdiction.							
X							
Signature of Agent Date Signed							
Agent Name	Agent # S.S. #						
Telephone #	Share of Commission						
Additional Agent							
Agent Name	Agent # S.S. #						
Telephone #	Share of Commission						
Brokerage General Agent (BGA) BGA Number							
Case Manager Case Manager E-Mail Address							
DISCLAIMER							
This is not an application for life insurance coverage. Signing or completing this form will in no way serve to create or commence life insurance							

coverage. Signing or completing this form does **NOT** mean that coverage is effective. Please send the completed form to 3275 Bennett Creek Avenue, Frederick, MD 21704 or fax to 516-229-3084.