Association Checklist

CURHENT SITUATION
Association Name:
Purpose of the Association:
Date of formation:
Are copies of incorporation documents and bylaws available? () Yes () No
State of domicile:
Approximate Number of Members:
Do you have Members in New York? [] Yes [] No
If "yes", approximately how many?
Describe the types of industries that make up your membership:
PLAN DETAILS How will the plan be enrolled?
Is the plan(s) being quoted in force? [] Yes [] No
If "no", why is this plan(s) being offered? (Please describe the need.)
Is the plan(s) administered? How?
Are there other plans in force and being centrally administered? () Yes () No
ls a census available? () Yes () No
How will the Broker be compensated? [] Fee [] Commission
CONTINUED >

Association Checklist

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IN-FORCE POLICY
Are other coverages in-force? () Yes () No
If "yes", describe the plan(s): (ie. participation, date established, etc.)
Do you have experience on any existing plans?
MARKETING
Is there a Broker of Record for this case? () Yes () No
ff "yes", provide Broker's name and contact number:
Have Association members requested the plan? () Yes () No
Has a survey been made identifying interest in any type of particular plan? () Yes () No
Describe your marketing plan in detail: (le: materials, communication, solicitation, time commitment/involvement, enrollment period, etc.)
How will you fund the marketing of the plan to members?
Describe the Assocation's on-going and renewal marketing plan:

PLAN DESIGN

Describe requested plan design(s) in detail: